## Aviation Maintenance Project Update



Maintenance is a large part of what keeps things running smoothly from the HQ hangar to the field. Although a large portion of that is fueled by our business relationships and availability of parts. Every year we go down to Florida, to Lakeland, where they host their yearly event called Sun 'N Fun. It's a big airshow where people, a variety of aircraft, their pilots, and vendors come together and have fun for a week. There are parts tents where people can buy various kinds of parts for aircraft that Kyle likes to take advantage of, and get things he needs, sometimes at a much better price than he would if he made a part or fitting from scratch or ordered it from someplace else. Some of the vendors at Sun 'N Fun are businesses we have partnered with, get discounts on parts, and even desire to work with in the future.

If there's anything we have learned from studying Jesus' life while He walked this earth, its that He invested in people with His time and efforts to cultivate lasting relationships. Some of the vendors are businesses we want to have a relationship with in the future, and it takes being present so they get to know us as AWA and see the value in the work we do. As many of you are familiar with Hadahsa's bubbly personality and extreme friendliness, this has an impact on the vendors we interact with. The love in her little heart bubbles over and draws people in. New business relationships and opportunities have happened in the past because of her just being present and friendly. She's a people investor, something Jesus was, an investor of humanity.



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One of the business vendors that were there this year was MT Propellers which has wood composite propellers with a leading edge reinforcement that would ultimately save us quite a bit in prop maintenance and replacement from erosion. The propellers we have on the planes in Guyana are badly pitted and need to be replaced from wear of the elements against them. These props from MT Propellers would be the perfect long-term, cost-effective solution. Kyle spent time talking with one of the reps who he had spoken with over email once before. She was so glad to meet our family there at the show and fell in love with us, and of course, with Hadahsa. Through the interaction, we learned it's possible that shipping will be easier, and shipping to Guyana is <u>not</u> easy.

The *personal touch* of maybe not *just* physical contact, but *being present* is mightily impactive to the success of building and maintaining relationships, whether business or personal. Being at Sun 'N Fun is multifaceted in ministry, business, and relationships, a way to share Jesus, share His commission, and meet people you wouldn't normally meet or get to mutually invest in.

There were several businesses we connected with this year that we had never engaged, and they look forward to being a blessing in whatever capacity they can to the work we do.

Thank you for being a part of this mission with us. We'll soon be going back to Guyana and doing field visits to other bases. The maintenance goes on, and so do we. Thank you for your support!

God bless!
Until Next Time,
Kyle, Rebecca, and Hadahsa Stevenson



